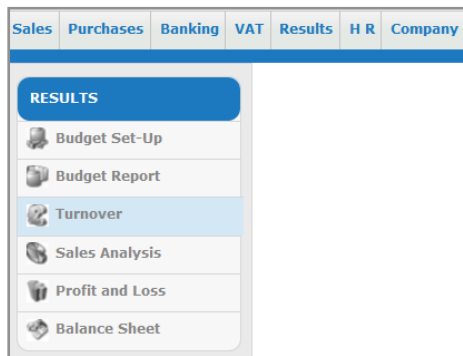


## Turnover

The Turnover tab allows you to view your turnover for each customer in a set period. It will also show you each customer's turnover as a percentage of your total.

Press the **Results** tab and then the **Turnover** button.



Enter the **Date from** and **Date to** of the period you wish to examine. The system will default to the current month's dates. Press the **Show highest balance** tick box if you wish to display the highest balance of each customer. You will need to press the **Refresh** button for it to appear.

Date from		Date to		(Warning - highest balance takes time)		Regional	Basic only	
1 Mar 2011		29 Mar 2011		<input type="checkbox"/> Show highest balance		Refresh		
	Name	Country	Turnover	%	Highest balance	Profit	%	Salesman
XC1	Xerox Corp.	U.K.	1,365.00	Infinity		43.00	3.15	
TL1	Talon	U.K.	970.00	Infinity		25.00	2.58	
CUST001	customer01	U.K.	600.00	Infinity		0.00	0.00	
AB1	Ashflow	U.K.	323.35	Infinity		98.00	30.31	
MS01	Malcolms company	U.K.	310.00	Infinity		220.00	70.97	
ED2	Elle Decoration	Germany	100.00	Infinity		0.00	0.00	
EX1	Excel Corp.	U.K.	100.00	Infinity		0.00	0.00	
LR1	Larusso	U.K.	40.00	Infinity		0.00	0.00	
<b>Total</b>			<b>3,808.35</b>			<b>386.00</b>		

A table of all the customers that you have invoiced in the selected period will then be shown.

Date from		Date to		(Warning - highest balance takes time)		Regional	Basic only	
1 Mar 2011		29 Mar 2011		<input type="checkbox"/> Show highest balance		Refresh		
	Name	Country	Turnover	%	Highest balance	Profit	%	Salesman
XC1	Xerox Corp.	U.K.	1,365.00	Infinity		43.00	3.15	
TL1	Talon	U.K.	970.00	Infinity		25.00	2.58	
CUST001	customer01	U.K.	600.00	Infinity		0.00	0.00	
AB1	Ashflow	U.K.	323.35	Infinity		98.00	30.31	
MS01	Malcolms company	U.K.	310.00	Infinity		220.00	70.97	
ED2	Elle Decoration	Germany	100.00	Infinity		0.00	0.00	
EX1	Excel Corp.	U.K.	100.00	Infinity		0.00	0.00	
LR1	Larusso	U.K.	40.00	Infinity		0.00	0.00	
<b>Total</b>			<b>3,808.35</b>			<b>386.00</b>		

The table shows the following details:

- **Client code** – This is the code that you assigned to each customer.
- **Name** – This is their company name.
- **Turnover** – This is the turnover for each customer. It is the accumulated amount for the invoices in the chosen time period (excluding VAT).
- **%** – This shows the turnover for each customer as a percentage of your total turnover.
- **Highest balance** – This is an optional tick box. It will show the highest unpaid balance that each customer had in the selected time period.
- **Total** – This is the total turnover in this period.

You can also view turnover by postcode districts instead of by company. To do so, press the **Regional summary** button.

	Name	Country	Turnover	%	Highest balance	Profit	%	Salesman
XC1	Xerox Corp.	U.K.	1,365.00	Infinity		43.00	3.15	
TL1	Talon	U.K.	970.00	Infinity		25.00	2.58	
CUST001	customer01	U.K.	600.00	Infinity		0.00	0.00	
AB1	Ashflow	U.K.	323.35	Infinity		98.00	30.31	
MS01	Malcolms company	U.K.	310.00	Infinity		220.00	70.97	
ED2	Elle Decoration	Germany	100.00	Infinity		0.00	0.00	
EX1	Excel Corp.	U.K.	100.00	Infinity		0.00	0.00	
LR1	Larusso	U.K.	40.00	Infinity		0.00	0.00	
<b>Total</b>			<b>3,808.35</b>			<b>386.00</b>		

Enter the date range. The turnover is now shown by region (postcode).

Region	Turnover
HD1	1,010.00
HD5	1,010.00
LS1	323.35
LW1	100.00
<b>Total</b>	<b>3,808.35</b>